

| Perso | onal Finance Essentials                        | Scope and Sequence   |
|-------|--|--|
| Unit  | Lesson   | Objectives   |
| Princ | iples of Personal Finance                      |  |
|       | Principles of Financial Planning               |  |
|       |  | Describe the study of personal finance.                                    |
|       |  | Identify problem-solving strategies that can be used to make decisions.    |
|       |  | Identify basic tools that can be used to carry out financial plans.        |
|       | Employment and Education                       |  |
|       |  | Explain the factors that must be considered when choosing a career.        |
|       |  | Identify the costs involved with post-secondary education.                 |
|       |  | Describe different ways to pay for post-secondary education.               |
|       |  | Analyze factors to consider when choosing a job.                           |
|       | Employment, Entrepreneurship, and Compensation |  |
|       |  | Describe the different types of employee benefits.                         |
|       |  | Explain the advantages and disadvantages of different types of employment. |
|       |  | Explain the risks and benefits of entrepreneurship.                        |
|       |  | Explain resources available for entrepreneurs.                             |
|       | The Changing Workplace and Careers             |  |
|       |  | Analyze the relationship between education and income.                     |
|       |  | Describe different educational paths toward careers.                       |
|       | Spending                                       |  |
|       |  | Explain strategies consumers can use to make good spending choices.        |
|       |  | Compare the advantages of leasing and buying homes and automobiles.        |

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|------|-------------------------------|---|
| Unit | Lesson                        | Objectives  |
|      | Unit Test                     |   |
| Budg | eting                         |   |
|      | Budgeting                     |   |
|      |                               | Identify the difference between net and gross income.   |
|      |                               | Analyze fundamental budgeting principles.   |
|      |                               | Describe the process involved in creating a budget.   |
|      | Bankruptcy                    |   |
|      |                               | Analyze the impact of filing for bankruptcy.  |
|      |                               | Describe ways to prevent bankruptcy.  |
|      |                               | Explain the importance of reestablishing a positive credit history.   |
|      |                               | Explain the steps to improve a credit score after bankruptcy.   |
|      | Taxes                         |   |
|      |                               | Describe the types of income taxes that citizens pay.   |
|      |                               | Analyze important tax documents that are required to pay taxes.   |
|      |                               | Explain how taxes on purchases can be calculated.   |
|      | Understanding College Savings |   |
|      |                               | Differentiate between various methods to pay for college, including through savings, grants, scholarships, student loans, and work-study. |
|      |                               | Analyze situations involving paying for college.  |
|      | Creating a Personal Budget    |   |
|      |                               | Explain the purpose of a personal budget.   |
|      |                               | Analyze the effects of variable expenses on a budget.   |
|      |                               | Analyze earning and spending habits to evaluate a budget.   |
|      |                               |   |

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| Unit Lesson                       | Objectives  |
| Unit Test                         |   |
| Money Management                  |   |
| Banking: How to Manage Your Money |   |
|                                   | Define the purpose of a bank and the various types of banking institutions. |
|                                   | Compare checking and savings accounts and the benefits of each.             |
|                                   | Apply record keeping strategies to manage a bank account.                   |
| Credit and Loans                  |   |
|                                   | Describe the types of credit that are available to borrowers.               |
|                                   | Explain how simple and compound interest accumulate over time.              |
|                                   | Analyze the importance of using credit wisely.                              |
| Managing Financial Information    |   |
|                                   | Examine ways to manage credit effectively.                                  |
|                                   | Describe steps to take to prevent or manage identity theft.                 |
| Identity Theft                    |   |
|                                   | Describe ways to recognize and avoid identity theft.                        |
|                                   | Describe methods to correct problems arising from identity theft.           |
| Consumer Protection and Awareness |   |
|                                   | Explain the rights and responsibilities of consumers in a market system.    |
|                                   | Describe the decision-making process of purchasing a product.               |
|                                   | Explain how consumers can protect themselves against scams.                 |
| Unit Test                         |   |
| Investing and Probability         |   |

| Pare  | onal Finance Essentials           | Scope and Sequence  |
|-------|-----------------------------------|---|
|       |                                   |   |
| Unit  | Lesson                            | Objectives  |
|       | Principles of Investment          |   |
|       |                                   | Recognize factors that affect the risk and return of an investment. |
|       |                                   | Identify how interest and inflation affect investments.             |
|       |                                   | Analyze how changes in the market can affect investments.           |
|       | Investment Strategies             |   |
|       |                                   | Identify common investment types.                                   |
|       |                                   | Describe how to avoid common investment errors.                     |
|       |                                   | Analyze how to access investment information.                       |
|       | Insurance                         |   |
|       |                                   | Identify various types of insurance and their purposes.             |
|       |                                   | Explain the costs and benefits involved with insurance.             |
|       | Mortgages and Home Ownership      |   |
|       |                                   | Describe common components of mortgages.                            |
|       |                                   | Analyze the pros and cons of different types of mortgages.          |
|       |                                   | Calculate payment possibilities for different types of mortgages.   |
|       | Gambling, Probabilities, and Odds |   |
|       |                                   | Determine the probabilities and odds in a game of chance.           |
|       |                                   | Analyze the costs and benefits of gambling.                         |
|       | Unit Test                         |   |
| Finai | ncial Math                        |   |
|       | Consumer Responsibilities         |   |
|       |                                   | Solve problems related to predatory lending practices.              |
|       |                                   |   |

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| Unit Lesson                 | Objectives   |
|                             | Recognize ways to maintain consumer vigilance.                 |
| Smart Shopper               |  |
|                             | Evaluate the various means used to sell products and services. |
|                             | Calculate the total cost of online shopping purchases.         |
|                             | Analyze a receipt for possible errors.                         |
| Tax Returns                 |  |
|                             | Describe different methods used to file taxes.                 |
|                             | Complete a yearly federal income tax return.                   |
| Variable Earnings           |  |
|                             | Calculate variable earnings.                                   |
|                             | Compare earnings by interpreting data.                         |
| Leasing vs. Buying a Car    |  |
|                             | Compare buying and leasing a vehicle.                          |
|                             | Calculate costs of leasing a vehicle.                          |
| Unit Test                   |  |
| Cumulative Exam             |  |
| Cumulative Exam Review      |  |
| Cumulative Exam             |  |